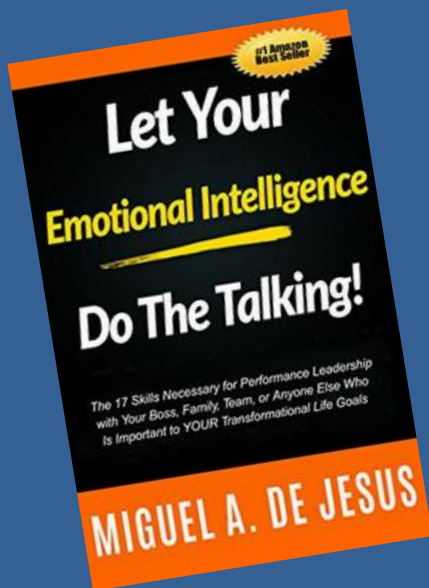




Miguel de Jesús

Transformational Leader,
Speaker, Coach, and Author

"Struggle is Optional
... but, Success is
a Choice."



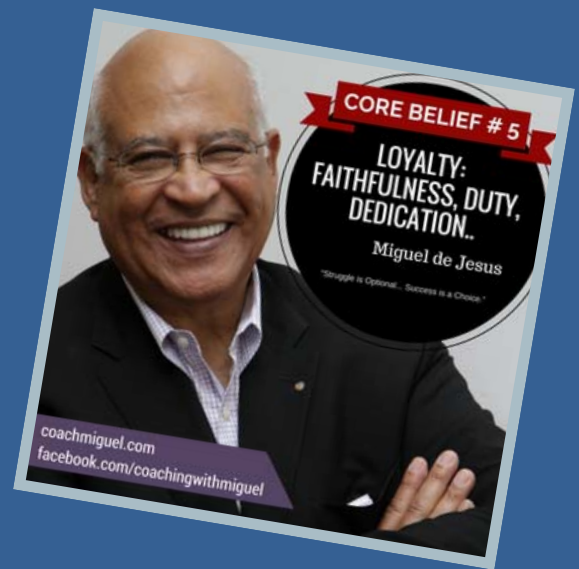
Highly accomplished, results-oriented senior-level leader with more than 30 years experience delivering business management, global sales/marketing, with two Fortune 500 companies. Highly accomplished, results-oriented senior-level leader with more than 20 years experience overseeing business management, global sales/marketing and customer retention for large Fortune 500 organizations. Visionary leader with outstanding ability to develop, motivate and oversee employees to exceed corporate objectives and perform at their highest levels. Acute analytical skills and business acumen utilized to identify new market opportunities, successfully launch new products and direct marketing campaigns that significantly impacted profitability.

Strong communicator and cultivator of long-term relationships with all levels of staff, clients, businesses and executive managers. Expertise with orchestrating organizational change while ensuring a positive, productive working environment. Strategic analyst able to identify areas for improvement and implement enhancements to productivity and corporate bottom line. Recognized as a successful business planner, decision maker, and problem solver.

"Miguel was a tremendous influence in my life and forever changed the way I viewed business and myself. As a current Vistage member, I can picture the truth and reality he will help people discover about themselves and their business, as a Vistage chair. He is a class act with a knack for having and promoting the crucial and fierce conversation!" - Brad Van Dam, Vice President of Sales and Marketing at Metal-Era, Inc.

"There are people who create an environment of high performance, achievement, and success, just because they enter a room. Miguel is one of these individuals."

- **Bobbie Goheen, Executive Coach - The Leaders' Coach for Executives and Peak Performers**



KEYNOTES

Developing Your Emotional Intelligence Muscle.

Here is what you will learn:

Experience Developing the 5 Modules of Emotional Intelligence.

Learning Objectives:

1. Self-Awareness - Master those emotions that negatively influence your decisions and actions
2. Self-Management - reframe the self-talk that gets in your way with EQ
3. Social Awareness - Discover how others view your EQ with the Emotional Intelligence Appraisal® Multi-rater (360) Edition, and create an EQ development plan
4. The Art of Social Awareness - practice critical listening and observational skills that help you pick up on the obvious and not-so-obvious
5. Relationship Management - Manage the emotional component of conflict to restore relationships

MEDIA APPEARANCES



"I consider myself very fortunate to have worked with Miguel de Jesús recently and would highly suggest you consider using him for any of your personal development aspirations and/or team building opportunities.

As a coach and CEO adviser, Miguel does an excellent job of breaking down the barriers and quickly establishing an authentic and confidential environment--cutting straight to the core growth opportunities." - Greg Davison, Chair - CEO Advisory Board and President - Signature Consulting Group



@thecoachmiguel



/askcoachmiguel



in/migueldj